STANDARD LOW-E GUIDELINES FOR OLDER PRODUCTS

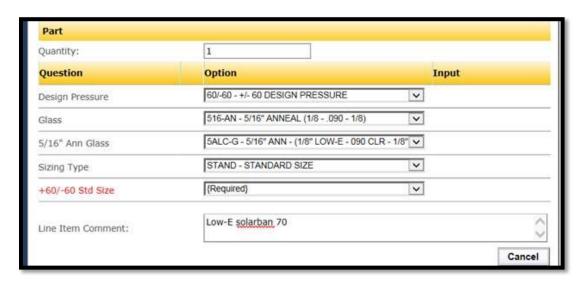
The newer series (623s, 3000s and 176s) are specific so the guidelines below are not needed.

If you are quoting or placing an order online and you wish to have the window or door have Low-E, please make sure to choose a Low-E option in the drop down first as discussed in training. See example below.

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5ALCZ - 5/16" ANN - (1/8" LOW-E - 090 CLR - 1/8" BRZ)
5ALC-G - 5/16" ANN - (1/8" LOW-E - 090 CLR - 1/8" GRY)
5ALC-O - 5/16" ANN - (1/8" LOW-E - 090 CLR - 1/8" OBS)
5ALCG - 5/16" ANN - (1/8" LOW-E - 090 CLR - 1/8" GRN)
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If you wish to have a specific LowE, you can comment the Low-E type but the option must first be chosen correctly. You have to also contact inside sales to determine if there is a higher cost associated.

General business rules: Standard Low-E's are as follows: 1) annealed LE Solarban 70 (unless it is too large); 2) Impact, HS or Tempered LE 366



Please be aware that if you choose a Clear/090/Clear option and comment Low-E, the product will be made **CLEAR**...no LowE.

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5ACL-C - 5/16" ANN - ( 1/8" CLR - .090 - 1/8" CLR )
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Please make adjustments to quotes/orders to reflect this. WebCenter pricing is different between Clear and Low-E and our manufacturing program will not pull through through a Low-E unless an option is chosen first. This could cause increased costs on your order and/or longer time to manufacture the window in order to resolve.